## LinkedIn Surveys



## Linked in.

## Research Network

The Linkedln Research Network enables the market research community to conduct targeted B2B primary research through our network of over 28 million professionals.

To date, surveys have been the luxury of the consumer marketer because of lack of available B2B sample - not anymore. For the first time, you can reach large populations of quality B2B professionals across difficult to reach industries, geographies, and functions.

Our business is focused on providing you with the sample you need to win more business, deliver ground-breaking research, and help your clients gain a competitive edge.

## The World's Largest Professional Network is Now the World's Premiere B2B Sample Provider for Market Research

Scale: Conduct hard-to-fulfill B2B projects by leveraging our network of over 28 million global professionals across all segments of the economy

Global: Engage professionals from around the world - over 13M professionals outside of the US are on the Linkedln network

Quality: Gain access to real professionals with real perspectives Linkedln connections drive profile authenticity not available elsewhere

Targeted: Create deeper insights through better targeting - filter respondents by title, seniority, function, age, country, company size, and other variables

Reliable: We deliver the respondents we promise - on time and within budget.

How Linkedln Research Network Customers have Previously Targeted Survey Respondents:

| Target Panelist | Required Segment Criteria |
| :--- | :--- |
| Supply Chain Directors | Within 8 specifically targeted industries |
| Finance Managers | Across the US, Mexico, Canada, \& Brazil |
| Software Programmers | In Germany and Japan |
| Government Employees | With experience in parole and probation issues |
| IT Decision Makers | Responsible for operations software within <br> the Banking Industry |

LinkedIn is a member of CASRO, is opt-in only, and follows strict member engagement guidelines. For more information on how Linkedln can help you conduct quality, targeted market research of professionals around the world, please contact us at surveys@linkedin.com

